

### **Person Specification for Sales Consultant**

- Extensive relevant travel experience
- Excellent customer service skills and telephone manner
- Excellent attention to detail
- Experience of costing and planning tailor made tours and itineraries an advantage
- Organised, accurate, methodical and ability to work to tight deadlines
- Ability to work effectively under pressure
- Good administrative skills
- Experience in a travel-related environment an advantage
- Experience in a sales-related environment an advantage
- Experience of working within a team an advantage
- Experience of costing and planning tours and itineraries an advantage
- Computer literate, good knowledge of Excel and Word.
- Experience of CRS (Galileo preferred) an advantage.
- Educated to at least 'A' level standard (or similar) – although if more experienced in work will consider educated to 'O' level standard.